

Workwear Industries implemented SAP Business One and its integrated point of sale solution iVend Retail across their retail outlets.

Company

Workwear Industries

Industry

Retail – Industrial Strength Workwear Gear

Challenges

- Fully integrate enterprise accounting application with retail operations
- Improve inventory and customer management
- Enhance employee productivity and overall store performance

Solution & Services

iVend Retail

Benefits

- Increased visibility across all sales and purchasing transactions
- Intuitive solution scalable for future growth
- Improved customer management & retention through gift cards and lay-bys
- Comprehensive view of the company's revenue, costs and inventory valuation in real-time

Location

Perth, Australia



“We love the way iVend Retail integrates with SAP Business One, from the way it handles the transactions to the easily accessible sale information. iVend Retail with SAP Business One has greatly improved our information tracking through every part of the software. It is now very straightforward to process information and the overall reporting is far more accurate and crisp”

Leann Stewart,
GM Finance & Administrator
Workwear Industries

About Workwear Industries

Located in Perth, West Australia, Workwear Industries has been supplying world-class protective wear for various industries ranging from heavy industry, chemicals, pharmaceuticals, to medical research. The range of products includes work garments, protective coveralls, disposable protective gear and other protective gear. Workwear Industries continues its tradition with emphasis on quality and commitment in providing the safest work wear and protective gear to its customers.

Business Challenge

With its products sold throughout Australia, it was important for the back-office and point of sale solution chosen by Workwear Industries, to be robust and easy-to-use. The company began to explore the possibility of investing in a solution that could integrate their business processes and information across their enterprise. They also required access to real time (POS) data, visibility and insight into sales numbers and help in accelerating and improving the execution of transactions. Their greatest challenge was to find an affordable, easy-to-use solution that would help them manage their critical business functions across sales, financials, and operations in one single integrated system. The main benefits that of iVend that appealed to Workwear Industries during the review process, was its ease of use, its complete integration with SAP Business One, and its ability to scale up and keep pace with the growth of the business. The staff who use the system also commented on iVend's friendly user interface and how quickly they grew accustomed to it.

The Solution

Previously using Nexus, Workwear Industries implemented SAP Business One and its integrated point of sale solution iVend Retail across their retail outlets. The solution was so complete; there was no need to source any alternatives. SAP Business One and iVend Retail offered it all. According to Leeann Stewart, General Manager Finance & Administrator at Workwear Industries. "It was all about efficient processing of orders, keeping pace with business growth for now and for the future." she said.

Business Benefits

- Comprehensive view of the company's revenue, costs and inventory valuation in real-time
- Increased speed and accuracy in processing transactions
- Visibility across all sales and purchasing transactions
- Promotional features including gift certificates, gift cards, discounts etc.
- Integrated and unified system - fits into the SAP Business One infrastructure



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